

PENZANCE COUNCIL – 1 JUNE 2026

REPORT FOR DECISION

CREATION OF NEW INCOME LINE FOR COMMISSION ON ARTIST SALES

Our Culture	Our Decision Making	Our Environment	Our Money	Our People	Our Places	Our Resilience & Wellbeing
✓			✓			

Recommendation:

1. The Arts and Culture budget be amended to create a new income line for the 'Commission on Artist Sales'.
2. The commission rate on the sale price of works be set at 35%

Background:

The Coach House Café provides gallery space for local artists to exhibit their work. This will be done on a three-to-six-month basis and will be subject to a written agreement between the artist(s) and Penzance Council. Sales will be managed by the artist(s) and works will remain on the wall until the end of the exhibition period.

The expanded retail space at Penlee House also provides an opportunity to sell artists' work, which is something which will be pursued in the near future.

An income line is required to receive the commission on artists' sales. A commission rate of 35% of the sale price is recommended. This commission rate will be reviewed as part of the annual review of fees and charges.

This report was considered by the Arts and Culture Committee at its meeting held on 30 March 2026 where it unanimously resolved to make the recommendation set out above.

Anna Renton & Verity Anthony
 Director, Penlee House Gallery & Museum